

Championship **MANAGER**™ **3**

PCCD

February 19th 1999

The most anticipated football management game ever

Market Analysis



- **FA Premier League Manager '98 (EA)**

- + Major License, 3D Engine
- Lack of Depth, Confusing Interface

76% PC Gamer

- **Football World Manager (Ubisoft)**

- + Large Database, Endorsement by Ron Atkinson

- Confusing Interface, No Longevity

- **Premier Manager '99**

- + Well Known Brand, Easy to Play

- Poor Match Engine, Little Football Detail

Market Analysis

Strengths-Why CM3?

- Pedigree
- Realism
- Brand new code
- Newly designed interface
- Fifteen concurrent leagues
- Improved tactical depth and expanded player profiles

Weaknesses-What might be asked?

- Why did it take so long?
- Is it going to be slow?
- Have the old bugs been fixed?

Trade Marketing

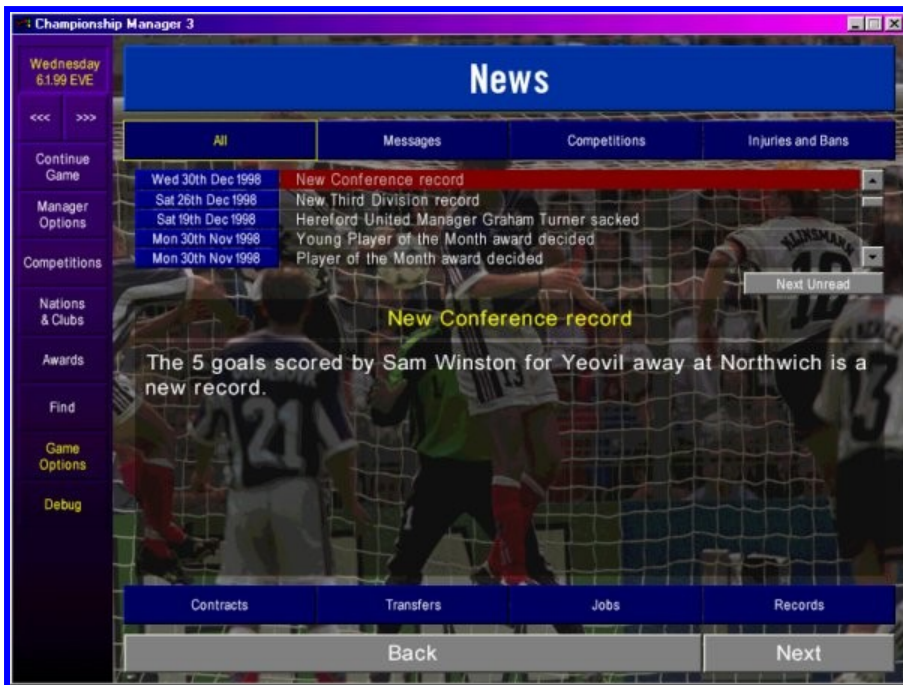
Point of Sale

1/2 A1 Banners

Counter Standees

Cut-out logo

Stock in PDQ: **NOW!**



PR Quotes

“Will undoubtedly be the biggest football management sim ever”

PC ZONE CLASSIC AWARD - 93%

“We believe that CM3 is going to fly off the shelves”

PC Format Gold

“Wave goodbye to your social life, football fans, because Championship Manager 3 is coming and it’s looking every bit as good as we have been expecting!”

Ultimate PC

“Championship Manager is already established as one of the best football management games around, and this third game should prove to be the greatest so far.”

C&VG

Championship **MANAGER™** **3**

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BRAVEHEART

Product Information





Title: BRAVEHEART

Formats: PC

Release Date: May / June

BRAVEHEART



Content

Based on the Award winning motion picture featuring Mel Gibson, Braveheart

Real-time strategy with global management

The latest 3-D engine and state of the art motion capture technology.

Control complex political scenarios, plot battles, or form allies.



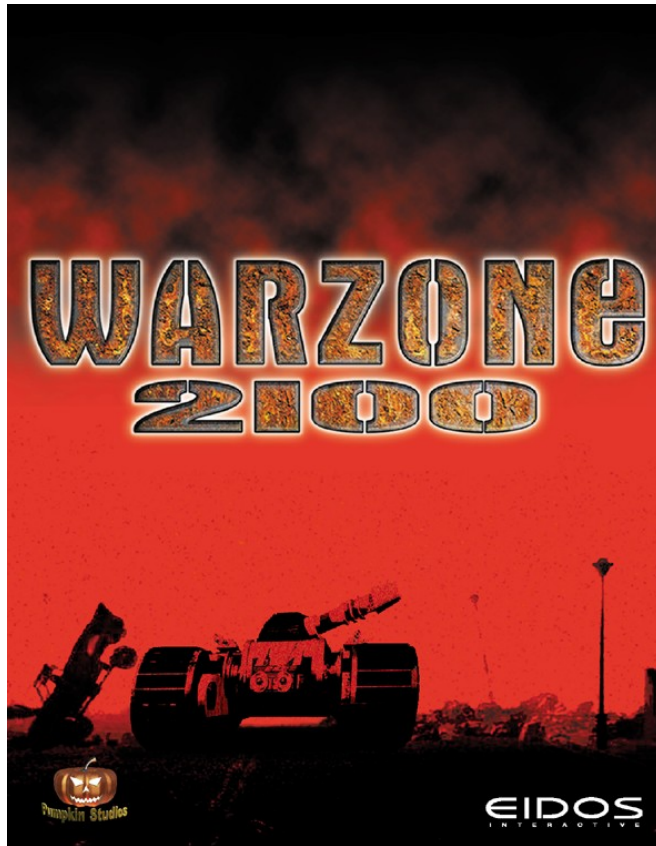
Key Features

- Mix of Real-time Strategy and 3-D Combat
- Optional strategic control & resource management
- Features footage, dialogue and soundtracks from movie
- Motion capture and satellite-mapped terrain
- 166 MHz Pentium Processor, 16 MB RAM 4 x CD Drive

BRAVEHEART

Coming Soon





Warzone:2100

Product Information



Title: Warzone:2100

Developer: Pumpkin Studios

Formats: Playstation
PCCD

Release Date: March / April

Genre: Action / Strategy

ELSPA / VSC Rating: 11+



Key Features



- True 3D environment
- Sophisticated AI
- Transparency effects
- Gouraud shaded landscape
- Custom build sophisticated units
- 3 campaigns



Target Market

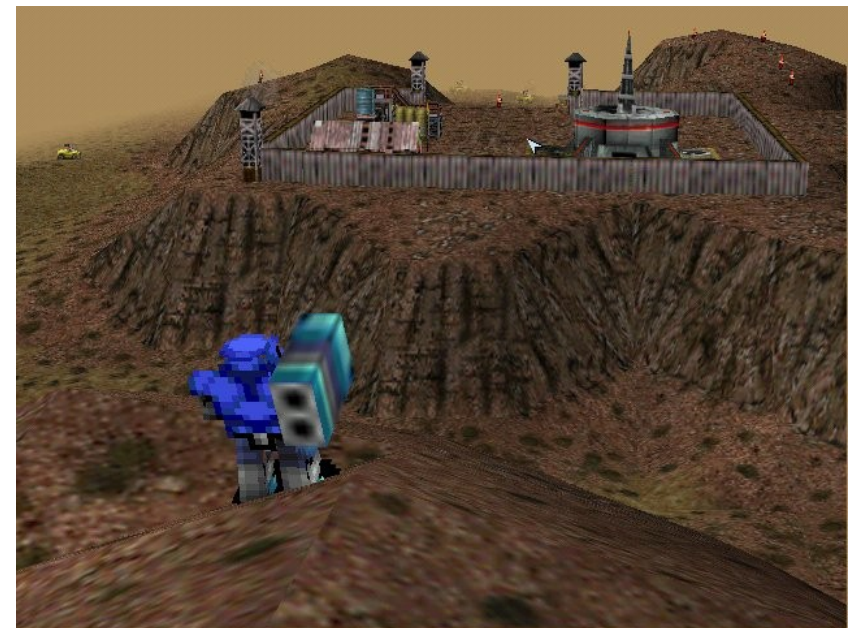
95% of all Playstation owners play Action / Strategy games.

MORI

Primary: 15-34 Male 'Action Strategy'. Hardcore C&C fans.

Secondary: 15-34 Male 'Strategy and War'

Tertiary: 15-34, male, general computer-game players



Competitor Analysis

Feature	Warzone:2100	Force Commander	Tyberium Sun	Total Annihilation 2
No. Units	2000+	100+	15+	40+
Bases Develop from mission to mission	Yes	No	No	No
No. Mission	40+	50+	?	?
Full 3D	Yes	?	No	No
Game Views	Rotate/Pan & Zoom/Tilt	Rotate/Pan & Zoom/Tilt	Zoom	Zoom
Chase Cameras	Yes	?	No	No
Terrain Effects	Real Fog Elevation Effects Weather Night/Day	Real Fog Elevation Effects	Earthquakes Elevation Effect	Weather
Research	Yes	No	No	No
Unit Design	Yes	No	No	No
True Indirect Fire Weapons	Yes	No	No	No
TCP/IP Multiplay	8 players	4 players	4 players	?

Technical Specification

PC CD ROM

Minimum

P166

16 MB Ram

50 MB Hard disk

Recommended

P200

3D Accelerator Card

- Glide

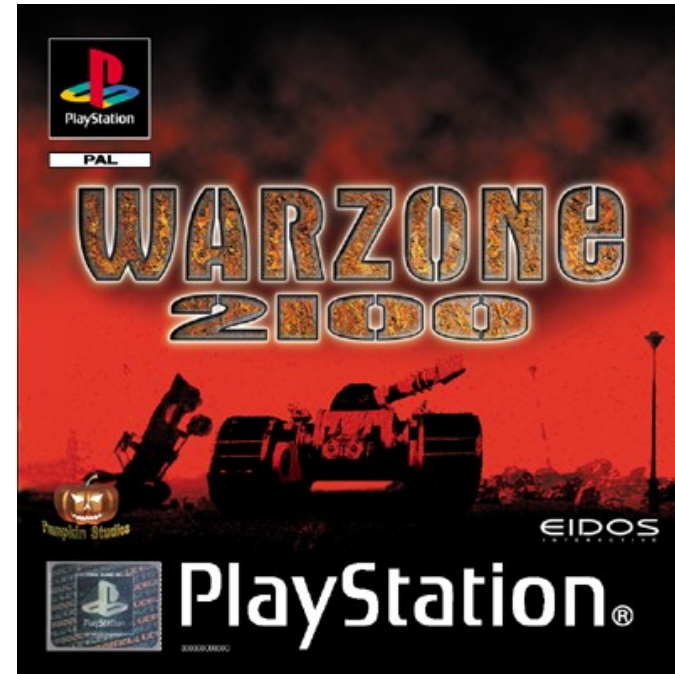
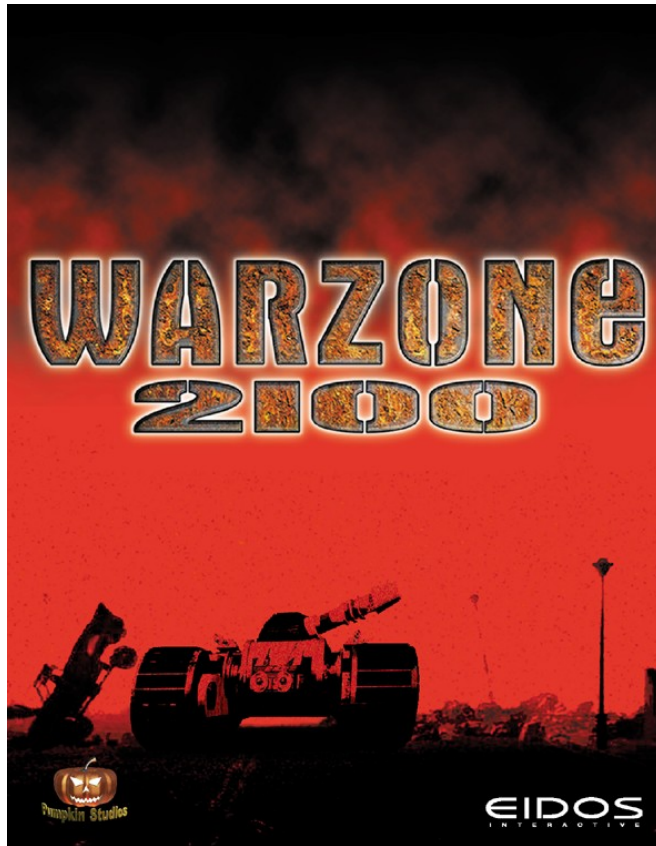
- D3D

Playstation

Dual Shock

Mouse Supported





EIDOS
INTERACTIVE

Warzone:2100

Product Information



Product Information
PC CD Q1

Key Features

- **Epic story-line - constantly evolving plot**
- **Interaction with over 50 characters**
- **3D Action combat - 4 Combat modes + magic**
- **Intelligent adversary AI**
- **Stunning hand-drawn animations**
- **Numerous lighting effects**
- **30-40 hours gameplay**



Market Analysis

Diablo II

+ Established Product in Genre, Attractive Graphics

- Lack of diversity

Strengths-Why Revenant?

- Progressive plot line
- Innovative combination of detailed 3D combat and RPG element.
 - Beautifully detailed
- Extensive Gameplay - 30-40 hours

Weaknesses-What might be asked?

- Is it as good as Diablo?
- What about all the other RPG's on the market?

Trade Marketing

Point of Sale

Available: Posters

Concept art: 11/1/99

Prototype: 18/1/99

Stock in PDQ: 8/2/99





Product Information
PC CD Q1

COMMANDOS

Beyond the Call of Duty



PRODUCT SUMMARY

Title:-	Commandos: Beyond the Call of Duty
Category :- strategy	Real time tactical, action packed
Format :-	PC
Target Release Date :-	March 1999
Developer :-	Pyro Studios
ELSPA Rating :-	To be awarded



PRODUCT ENHANCEMENTS

NEW FEATURES !

- **8 New Missions**
- New scenarios
- New buildings
- Substantially bigger maps.
- Improved quality graphics.

NEW WEAPONS !

- Long-range single-shot rifle.
- Other new weapons under development – more info to be revealed.

.....A HOST OF NEW SKILLS !

MARKETING ACTIVITY

INTERNET OPPORTUNITIES

- Banner advertising campaign

DEMO ACTIVITY

- Covermount for the specialist press
- On the website for download
- Consumer give-away via the retail outlets
- Direct mail

COMMANDOS

Beyond the Call of Duty





PCCD and PSX
April 1999

Key Features

- Official UEFA Champions League product.
- Includes all past winners.
- Multiple game modes.
- Fully skinned and motioned captured models.
- Intelligent player AI.
- 21 Official UEFA Champions League Stadiums.
- Commentary in each language.
- Current statistics.



Market Analysis



- **FIFA '99 (EA)**
 - + Major Franchise
 - Lack of Depth
- **ISS Pro (Konami)**
 - + Good market status
 - Poor long term appeal
- **UEFA Soccer (Infogrames)**
 - + Graphically Appealing
 - Poor AI

Market Analysis

Strengths - Why UEFA CL?

- Official Product.
- Unique game modes.
- High quality graphics
- Realism.

Weaknesses- What might be asked?

- Can only choose a limited number of players.

Trade Marketing

Point of Sale

TBC

UEFA CL Ribbon Banding

Counter Standees

Posters

Stock in PDQ: TBC





PCCD and PSX
April 1999



AKUJI: THE HEARTLESS - PSX

Release Date:- 19th February 1999

Genre:- 3D Action Adventure

KEY FEATURES

- ✘ Advanced technology
- Advanced enemy AI
- 14 highly detailed 3D environments
- Highly detailed main character
 - Extensive magic system
- Brutal hand-to-hand combat
- Full motion animation & voice-over





Target Market

Core: Male 15-24 years

Aim is to convert Tomb Raider fans with a hankering for a darker story.

Secondary: Male 18-34 years

Aim is to entice new PlayStation owners to purchase the title.

POS

- A1 Posters
- Oversize Dummy Boxes
- Shelf Wobblers

PR QUOTES



“THIS GAME IS WICKED”
OFFICIAL PLAYSTATION

“THIS COULD WELL BE AN ESSENTIAL PURCHASE”
PLAYSTATION PLUS

“AKUJI LOOKS SET TO OFFER A MOST MARVELLOUS MORSEL OF
MAGICAL MYSTICAL MAYHEM FOR THE VOODOO HUNGRY PLAYSTATION
MOGUL”
TOTAL PLAYSTATION - 85%

“GREAT LOOKS, A GREAT CHALLENGE AND BIZARRE ATMOSPHERE”
STATION - 87%

“ONE OF THE SCARIEST GAMES EVER TO GRACE THE PLAYSTATION”
EXTREME PLAYSTATION - 90%



AKUJI: THE HEARTLESS - PSX

Release Date:- 19th February 1999

Genre:- 3D Action Adventure



Presentation - January 1999



ESSENTIAL

Developer:- Crystal
Dynamics

Platform:- Playstation

Release Date:- March 1999

Category:- 3D Action
Adventure

ELSPA:- All Ages

KEY PRODUCT FEATURES

All New Graphics

**New Simple, More Intuitive Camera
System**

Unique, bizarre worlds

Over 25 New Character Disguises

All New Worlds including:

- Pirates of The Caribbean**
- Twisted North Pole**
- Clint Eastwood Western Movies**





COMPETITIVE PRODUCTS

Spyro The Dragon - PSX

OddWorld2: Abe's Exoddus -PSX

Earthworm Jim 3D - PSX

Crash Bandicoot3: Warped - PSX

Rayman 2 - PSX/PC

CROC2 - PSX

KEY TECH FEATURES

1 PLAYER ONLY

**ONE MEMORY CARD
(Recommended)**

NO PSX MOUSE REQUIRED

POS

A2 Posters

Shelf Wobbler

Dummy Boxes



SALES SUPPORT

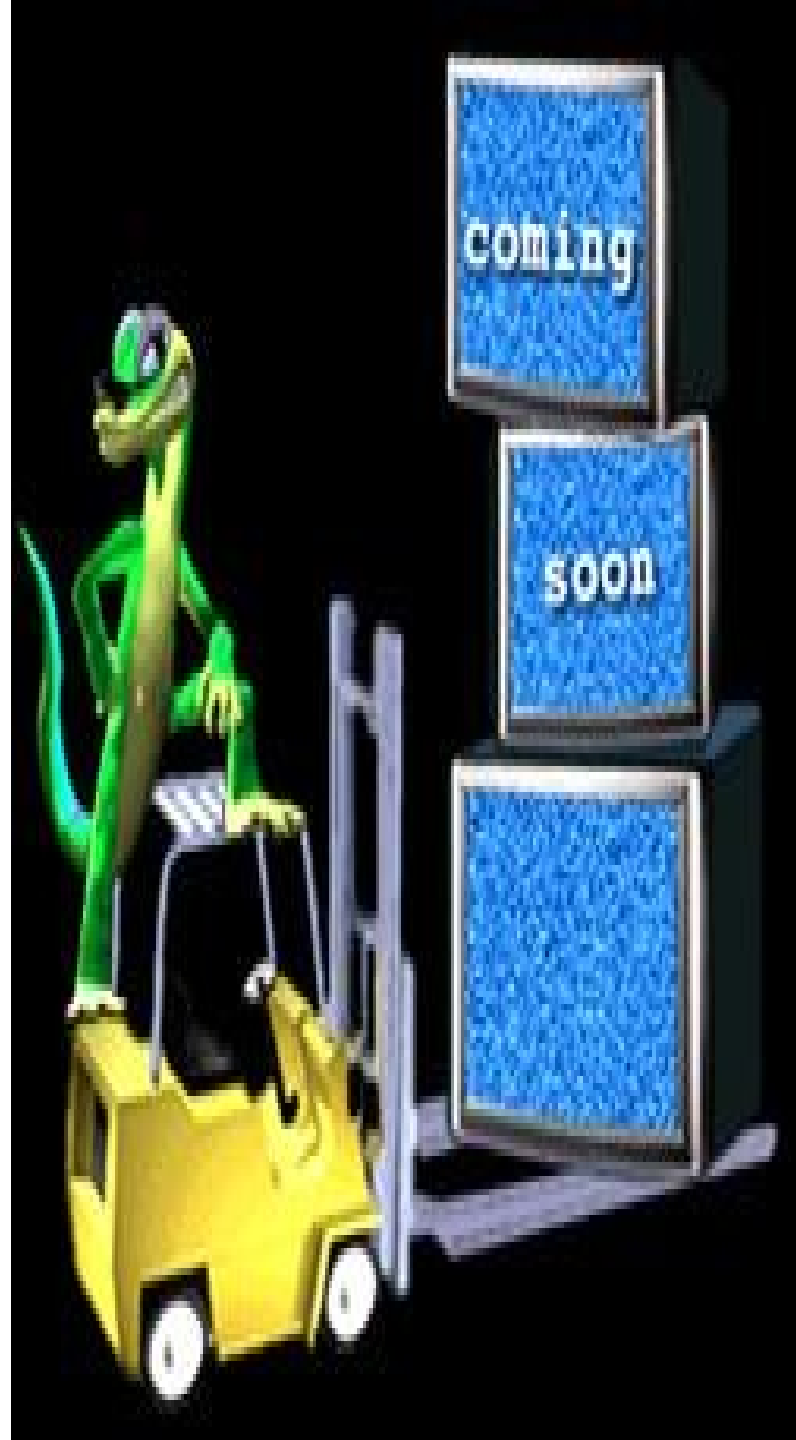
Finished Pack Shot - *Available Soon*

Screen Shots - *Available Now*

Logos - *Available Now*

Copyright Restrictions - *Available Now*

Demos - TBC





Presentation - January 1999



LEGACY of KAIN™

SOUL REAVER

Product Information

Formats: PC, PlayStation

Release Date: April



Key Features

- ❖ Real-time Morphing
- ❖ Different enemies in both worlds
- ❖ Seamless movement around huge environments
- ❖ Hand-to-hand combat, exploration and puzzle solving within a grim gothic story-line
- ❖ Incredible high-resolution graphics
 - ❖ 16 Worlds
 - ❖ 20 Different enemies
 - ❖ 11 End-of-level bosses

Competitor Analysis

Tenchu: Stealth Assassins
ODT
Croc/Croc
Nightmare Creatures
Castlevania 64

PSX
PSX & PCCD ROM
PSX & PCCD ROM
PSX & PCCD ROM
PSX & PCCD ROM

Activision
Psygnosis
Fox Interactive
Krisalis
Konami

Technical Specification

PC - 166 MHz Pentium Processor
16 MB RAM
4x CD Drive

SWOT Analysis

Weaknesses

- × Competitive Genre
- × RPG content can be a turn-off to wider market
- × Follows hot on the heels of Tomb Raider and may clash with MGS.

Strengths

- ✓ Incredible Graphics: Hi-Res. on PlayStation
- ✓ Seamless movement - no load times
- ✓ Scary content with lots of gore!
- ✓ Sophisticated AI

Sales Support

- Finished Packshots - all formats 25.11.98
- Screenshots 25.11.98
- Copyright and restrictions 25.11.98
- Logos 25.11.98
- Demos TBC



LEGACY of KAIN™

SOUL REAVER

Product Information

Formats: PC, PlayStation

Release Date: April

RECORD LAP 1:57.591
FASTEST LAP 2:01.000
CURRENT LAP 2:01.333
FRESH LAP 1:58.633
FRESH LAP 2:01.000

LAP 1/03
RPS 22/722



Formula 1

Name to be confirmed



Sales Presentation - January 1999





PRODUCT SUMMARY

Title:	TBC
Category:	F1 Racing
Format:	PC
Release:	March 1999
Developer:	Lankhor
ELSPA:	All Ages
No. of Players:	Up to 12 multiplayer

KEY FEATURES

- * Supported by the Official FIA License.
- * Super graphics.
- * All 22 cars and 16 circuits
- * 3D card and Force feedback support.
- * Arcade and Simulation modes.
- * 20+ camera angles.
- * Helicopter fly over for each circuit.
- * Weather conditions.
- * 12 player, multiplayer support.
- * 3 difficulty settings.



TARGET MARKET



Very wide age range - Broadly males aged 10 - 45

PRIMARY

15 - 30 'HARD CORE' GAMERS

SECONDARY

**10 - 45 GENERAL RACING GAME
PLAYERS**

TERTIARY

15 - 30 GENERAL PC OWNERS

THE COMPETITION

	<u>F1</u>	<u>MONACO GP RACING</u>	<u>JONNYHERBERT'S GRAND PRIX</u>
PUBLISHER	Eidos	Ubisoft	Midas I.e.
OFFICIAL LICENCE	Yes	No	No
NUMBER OF TRACKS	16	17	17
MULTIPLAYER	12 Player	8 Player	8 Player
FEATURES	Force feedback	Force feedback	Split screen
	Customizable camera	Retro Mode	Customizable cars
	Interactive replay	22 Camera views	Johnny Herbert
	Arcade & simulation modes	Scenario mode	
	3 difficulty settings	Split screen	

TRADE MARKETING

POINT OF SALE

* Teaser A2 Poster

* A2 Poster

* A1 Poster

* Standee

* Flags (TBC)

* Playable Demo

RECORD LAP 1:57.591
FASTEST LAP 2:01.000
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REAR GAP 2:01.000

LAP 1/03
RPS 22/722



Formula 1

Name to be confirmed



March 1999

EIDOS
INTERACTIVE